

**Mission:** NHS serves as a catalyst for local residents, business and government representatives to work together to build stronger neighborhoods, improve the quality of life for families of modest means and to revitalize communities into neighborhoods of choice. NHS strengthens communities through the development and maintenance of quality affordable housing, creation and preservation of affordable homeownership opportunities, support of local leaders, providing financial education and increasing the financial independence of families and people in need.

## Our Business

- Financial Education and Literacy
- Affordable Lending
- Construction Management
- Mission-Driven Real Estate
- Neighborhood Revitalization and Advocacy

## Milestones



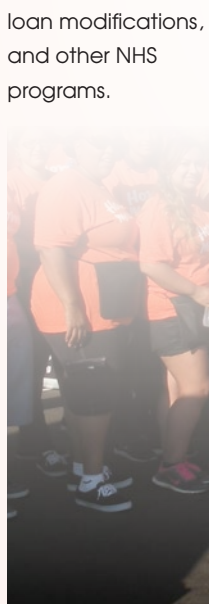
### ■ Reinvested

\$3.07 billion into Los Angeles County communities, through lending, real estate and neighborhood revitalization activities, preserving more than \$140.4 million in property values.



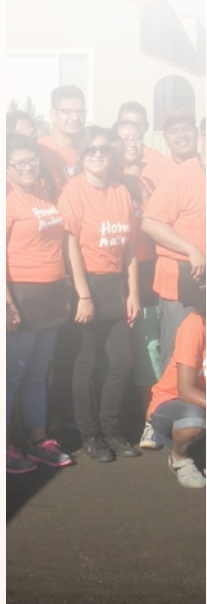
### ■ Assisted

1,246 families to preserve their homes and prevent foreclosure through aggressive mortgage assistance and post purchase education fairs, clinics, and workshops, affordable lending, loan modifications, and other NHS programs.



### ■ Educated and

**counseled** 2,464 families regarding homeownership purchase, budgeting, credit repair, home maintenance, and insurance services.



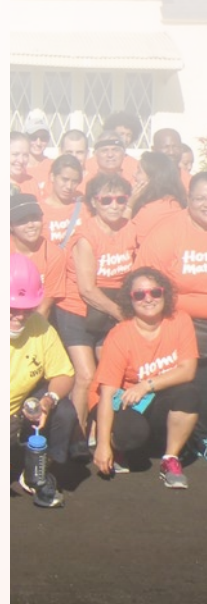
### ■ Coordinated

over 513 volunteers through 4 Neighborhood Pride Days and 49 community workshops providing over 3,047 service hours.



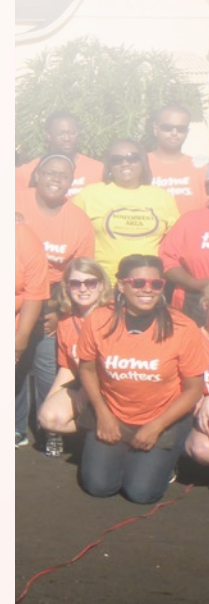
### ■ Represented

58 buyers, closed escrows on 28 homes, impacting \$3.86 million in real estate.



### ■ Assisted

306 families to purchase and 40 families to rehabilitate their properties.



## Client Stories

**A** There's no such thing as one-size-fits-all when it comes to working with clients. That's what NHS' counselors and staff love: learning the stories and motivations of their clients so they can find the solution that works best for them.

**Oscar** had a string of bad luck. First he was laid off from his job as a hotel cook. Then he was driving near his home when another driver ran a red light and crashed into him. Needing to fix



his car and without an income, Oscar fell behind on his mortgage and was facing foreclosure on his home in North Hollywood. After talking to NHS and applying for the Keep Your Home California program, NHS was able to get Oscar current on his payments so he could weather his challenges without losing the roof over his family's head.

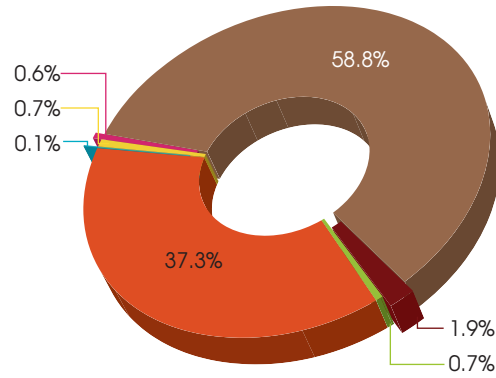


**Clelia**, at 84 years old, was simply looking to stay in her home and spend her days somewhere comfortable. She'd endured multiple tragedies, losing children to violence. She lost

the home to the bank, who sold it to a speculator that converted the property to a rental. After doubling Ms. Thompson's rent, the speculator was going to evict her. NHS stepped in, saved the home, and repaired the roof, kitchen, and wiring, so that she can continue to live safely and comfortably.

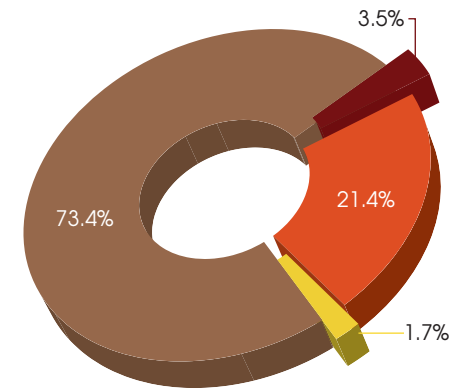
Total Revenue  
**\$27,758,106**

- Contributions
- Real Estate Sales
- Education fees
- Rental Income
- Lending Fees
- Other
- Construction Fees



Total Expenses  
**\$17,738,461**

- Program Services
- Support Services
- Cost of Real Estate Sales
- Other



## Center for Sustainable Communities

NHS' Center for Sustainable Communities is a 28,000 sq. ft. multi-use facility in Compton, CA that will offer services to help communities that are still struggling to create job opportunities and healthy communities.

Scheduled to open Fall 2016, the Center will host:

- Small Business Center & Incubator
- Financial Opportunity Center
- Healthy Living Café
- Health Clinic
- Fitness Workshops
- Job Training for Youth and Adults
- Community Conservation Center
- Organic Garden
- Community Technology Center
- Senior & Afterschool Programs
- Public Safety & Enforcement Drop-in Site

Total Assets  
**\$51,584,979**

Cash & Equivalents	11,427,199
Grants & Contributions Receivable	5,963,816
Pre-paid expenses & NSP properties	7,869,339
Non-current assets	26,324,625

Total Liabilities  
**\$7,726,205**

Current liabilities	2,135,168
Non-current liabilities	5,591,037



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